

## Entering the Real Estate Profession...

Getting a "job" in real estate Sales is as easy as opening the employment section of your daily paper or going online at any of the employment websites. There you will find countless job advertisements for 'Real Estate recruits,' stating **no experience necessary**. What this is really saying is **NO SKILLS NECESSARY!** What you won't find are the Industry figures that suggest this type of advertisement is a fast track to a short term job... If you are considering a move into the modern Real Estate Industry you need to realise that ....

## Today, Real Estate is a Profession of the 'Skills Sector'...

If you are after a long term career in the Real Estate Profession, you must learn about the exciting opportunity to work in one of the Burdekin's fastest growing Real Estate Companies, under the daily support & training skills of one of Australasia's most successful Real Estate Franchises. With a small initial investment you will be working through a 'guided learning' Mentor Program designed to fast track your development in line with the outstanding opportunities that the successful applicant/s will be provided.

## Are you currently in Real Estate but not achieving your full potential...?

If your current results in real estate sales are not a true reflection of your skills, talent and professionalism, you may be the right person in the wrong place. If this description fits you and your current career status, you need to understand that ***this is the time for career agents to shine!*** There are 6 fundamentals that need to be in every real estate office for the people who work in it to reach their full potential. If you would like to learn these 6 keys to ultimate real estate success contact us for a confidential chat!

Sales and Property Management, Accounting and Finance, Marketing and Copywriting, Administration and Traineeships... Real Estate these days is so much more than just selling and leasing houses!

And if you're looking to join the industry, wouldn't you want to join the Company that is part of a National Franchise group and has access to ongoing training and mentoring, the latest technology and award programs to highlight your successes?

Any time a position is available at Raine and Horne Ayr, you'll find it first, right here on our web page. Yet, even if we are not specifically advertising, we are always on the lookout for the right person at the right time. So feel free to send in your resume with a brief cover letter detailing your skill set and also what strengths you would bring to our team. The positions currently available are listed below...

- Residential Real Estate Salesperson